



MEDICAL PILOT

Unifying Care

STANDARDIZING HEALTH

UNIFYING CARE

Mihaela Rosca, Co Founder
Demo Day, June 2026

A large, diverse crowd of people is shown from the chest up, filling the frame. In the center foreground, a man with a beard and dark hair, wearing a dark jacket over a grey t-shirt, looks directly at the camera with a serious expression. The rest of the crowd consists of people of various ethnicities and ages, all looking forward with neutral or serious expressions. The lighting is somewhat dim, creating a somber atmosphere.

Every year, **60,000 Europeans** develop digestive cancer after a *"normal"* endoscopy.

Endoscopy saves lives. Endoscopy misses disease

Up to 35 million endoscopies/year.

~1 in 4

precancerous lesions
missed during
colonoscopy



~1 in 10

digestive cancers
diagnosed after a
"normal" endoscopy



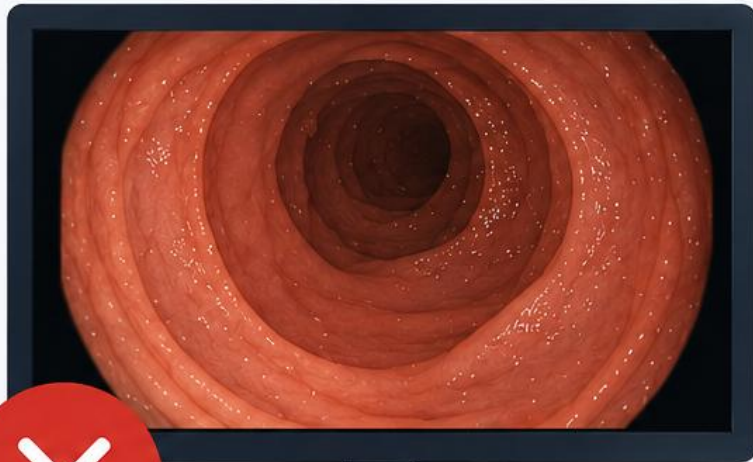
~450,000

digestive cancer
deaths in Europe
each year

The quality of an endoscopy depends on who performs it.



ENDOSCOPIST A



7%

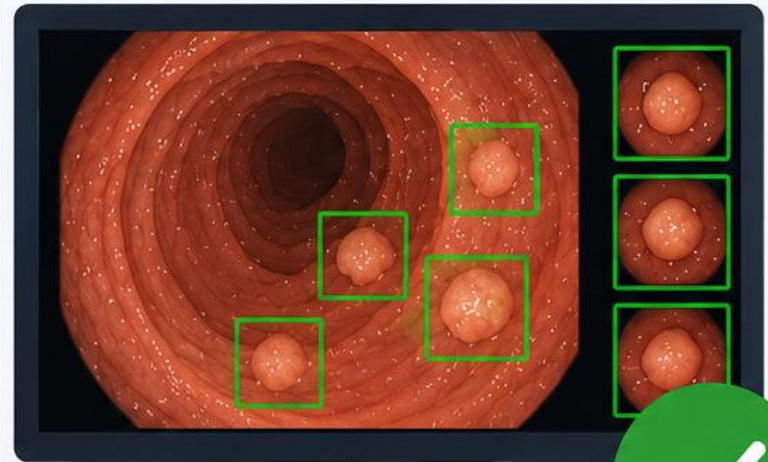
7x

variation in
detection rates
between
endoscopists

VS.



ENDOSCOPIST B



Adenoma detection rate:

→ 52%

Quality is measurable — and it changes outcomes.

Colonoscopy

+1%

detection rate



~3%

fewer interval cancers

Gastroscopy

≥ 7 min

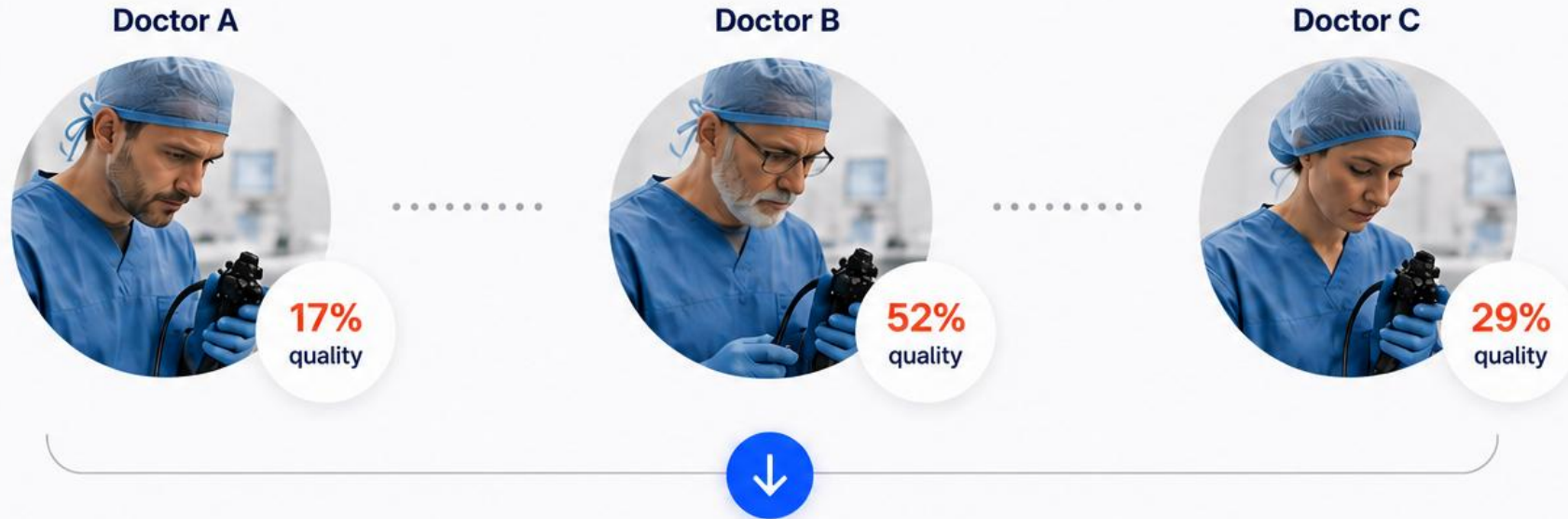
inspection



~3x

more early gastric
cancers detected

Consistency is the missing layer in endoscopy.



MEDICAL PILOT



Guides
the procedure



Captures
key evidence



Structures
documentation

Connects to any endoscope · guides the procedure in real time

The screenshot displays a medical software interface for endoscopy, titled "Examination". The interface is organized into several sections:

- Header:** Includes a user profile "Andrei Groca" and a breadcrumb trail: "Ian Ian / Digestive endoscopy / Lower Digestive Endoscopy / Examination".
- Progress Bar:** Shows four steps: 1. Anamnesis, 2. Procedure (current step), 3. Conclusions, and 4. Media.
- Left Sidebar:** A list of anatomical sites for examination:
 - Bowel prep (Boston Score)
 - Terminal ileum
 - Cecum
 - Ascending colon** (highlighted)
 - Transverse colon
 - Descending colon
 - Sigmoid Colon
 - Rectum
 - Anal canal
 - General comments
 - Complications
- Main Content Area:**
 - A "Save procedure data" button.
 - A "Fullscreen" button.
 - A green bar indicating "Examined, with pathological findings".
 - A list of findings: Polyps (highlighted), Inflammation, Tumor, Other pathology, and Diverticula.
- Right Panel:**
 - A timer showing "00:01:09" with a "Stop" button.
 - A set of control buttons for navigation and zoom.
 - A video feed showing a real-time endoscopic view of the colon.
 - A "Notes" section with a text input area.

At the bottom, the footer contains "2025 © Medical Pilot" on the left and "Crafted with ❤️ by Medical Pilot" on the right.

Real time KPIs



Quality indicators

Centrul Medical LOYAL / Quality indicators

Colonoscopy indicators

Polyp Detection Rate (PDR)

Total colonoscopies without therapeutic indication
132

Patients age 50+ having polyps
76

57.58 % PDR score



PDR evolution

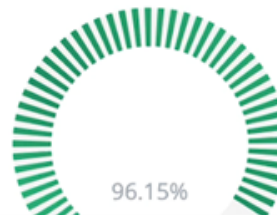


Cecal intubation rate (CIR)

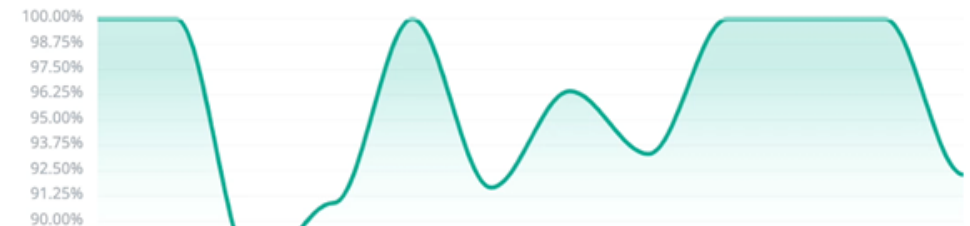
Total colonoscopies without cecum evaluation for a good reason
182

Cecum evaluations
175

96.15 % CIR score



CIR evolution



DOCTOR

- Dashboard
- Examinations
- Patients
- Quality indicators

APPOINTMENTS

- Calendar
- KanBan

CONFIGURATION

- Schedule

MOBILE APPS

GET IT ON
Google Play



Leave feedback

Market opportunity (EU, endoscopy)



SaaS, integration with any EHR



BASIC

€198

/month

100 procedures

€3 /extra



PROFESSIONAL

€498

/month

300 procedures

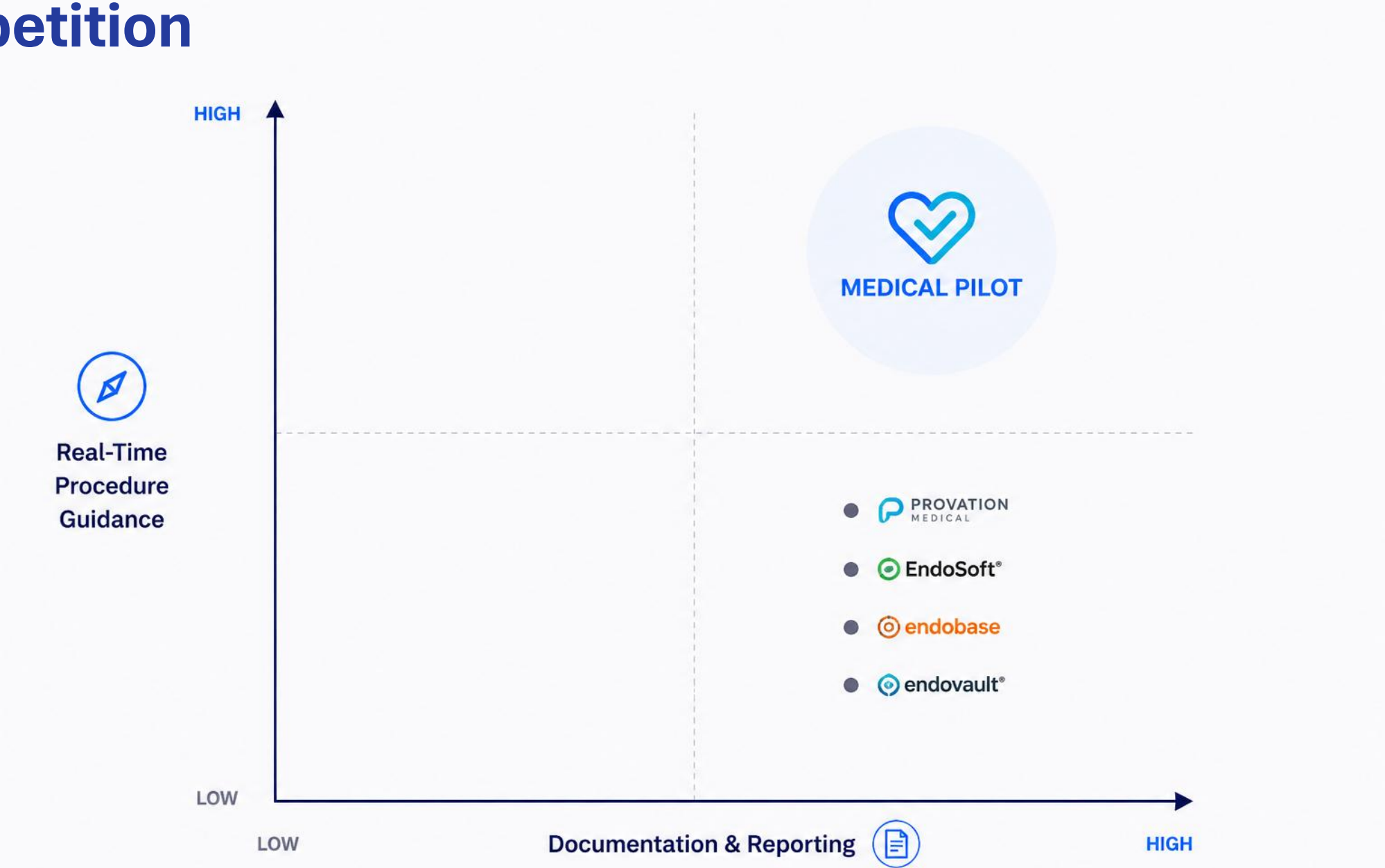
€2 /extra

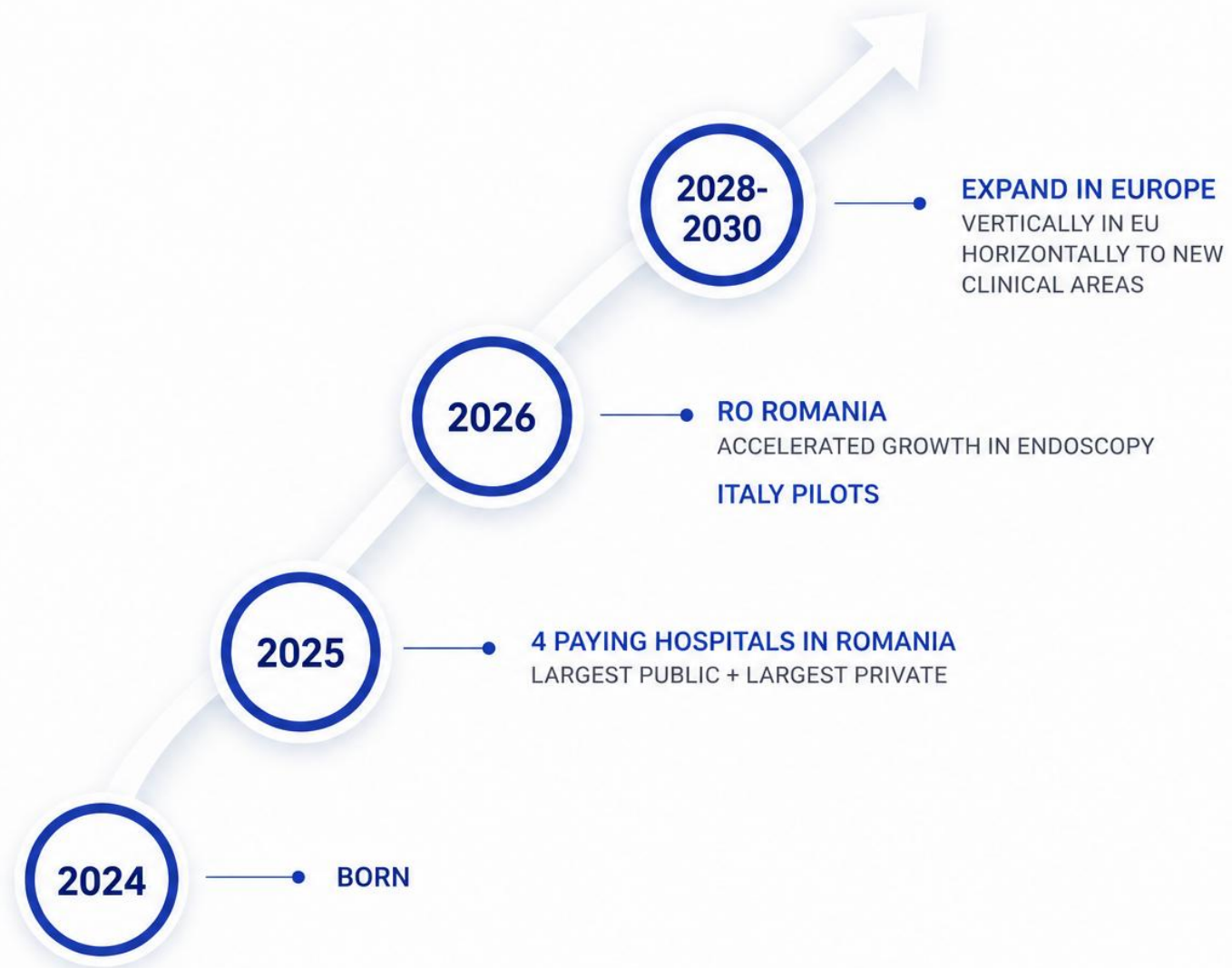


**CUSTOM
OFFER**

>300 procedures

Competition





Live in hospitals. Paid by hospitals

4 — Paying hospitals / Largest public + largest private in Romania

+20% — Polyp detection rate / From 60% to 80% in active clinical
US

„The 1st reliable and robust response for quality in endoscopy.” — Cesare Hassan, President ESGE

TEAM

Built by **clinicians, technologists** and **healthcare operators**.



Andrei Groza, MD, PhD
CEO & Founder



Gastroenterologist



PhD in Endoscopy Quality



Mihaela Rosca
Co-Founder & Growth



Healthcare Growth



Commercial Strategy



Gelu Vac
CTO & Co-Founder



Software Architecture



Product Development

MEDICAL ADVISOR



Prof. Dr. Marcel Tantau
ESGE Board Member

Former Head of Gastroenterology, IRGH



MEDICAL PILOT

Consistency **at scale.**

From **individual** excellence
to **system-wide** quality.